

## One Bit Launch

9 October 2026

## STORE GROWTH REPORT

## yourstore.com

Prepared for Sample store owner. Checked the way a shopper sees it on a phone. Platform: Shopify.

## SETUP CHECKLIST SCORE · LOSING SALES IN 3 OF 7 AREAS



**On a phone, shoppers have to scroll about 1.6 screens before they can add your product to the cart.**

Your store is easy for Google to find, your ad tracking is working, and shoppers can see reviews, returns and a way to contact you. The weak point is the product page and phone speed: the buy button sits about 1.6 screens down, we did not see Klarna or Clearpay, and Google scores your homepage 38 out of 100 on a phone. Start by moving the buy button up, then add a pay later option, then make the page lighter.

## Where your store is losing sales

A shopper's path, from finding you to coming back. Each line says how a problem there costs you sales.

|                                                                                                           |               |
|-----------------------------------------------------------------------------------------------------------|---------------|
| ● <b>Getting found</b> · Good                                                                             | All good      |
| Google can read your prices, stock and sitemap, so your products can show up in search.                   |               |
| ● <b>Ads that pay for themselves</b> · Good                                                               | All good      |
| Meta and Google both receive your product views, so your ads can learn who buys.                          |               |
| ● <b>The first few seconds</b> · Losing sales                                                             | 2 of 3 to fix |
| Your homepage scores 38 out of 100 on a phone and weighs 6.2 MB, so visitors wait.                        |               |
| ● <b>Making the sale</b> · Losing sales                                                                   | 2 of 6 to fix |
| Five photos and delivery times help, but the buy button is 1.6 screens down and no pay later is shown.    |               |
| ● <b>Trust</b> · Good                                                                                     | All good      |
| Reviews, a returns promise, a linked policy and an easy way to ask a question are all there.              |               |
| ● <b>Bigger orders</b> · Losing sales                                                                     | 1 of 3 to fix |
| A free delivery goal is shown, but the product page suggests no other items, so orders stay small.        |               |
| ● <b>Customers coming back</b> · Good                                                                     | All good      |
| You collect emails, use an email tool, and your email settings are correct, so you can bring buyers back. |               |

## Do these three first

1

**Move the buy button higher on phones**

1 to 3 hours

2

**Show pay later on the product page**

1 to 3 hours plus the provider's approval

3

**Make your homepage load faster on phones**

half a day to 2 days

## Your own report includes a 20 minute call

We go through these jobs with you, answer your questions and tell you what we would do first if it were our store.

Get your own report

# Your jobs, in order

Ordered by how close each one is to the sale and how sure we are about it. Start with Job 1.

## Job 1 · Making the sale

### Move the buy button higher on phones

#### WHAT WE SAW

On a phone, the 'Add to cart' button on your product page sits about 1.6 screens down. Shoppers must scroll before they can buy.

#### WHY THIS IS COSTING YOU SALES

Every shopper who lands on that product page has to scroll to find the way to buy, and some stop before they get there.

#### DO THIS IN SHOPIFY

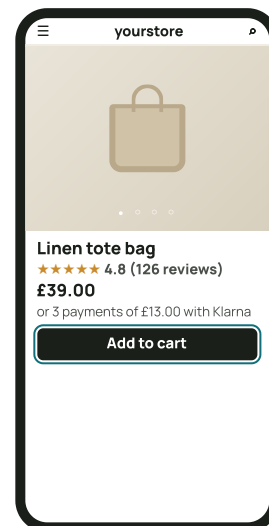
1. Open Online Store > Themes > Customize, then choose a product page from the page menu at the top.
2. In the left panel, drag the 'Buy buttons' block higher, just under the title and price.
3. Move long blocks (description, tabs, icons) below the buy button.
4. Save and open the product on your phone to check.

#### HOW YOU WILL KNOW IT WORKED

Open any product on your phone. You should see the price and the buy button without scrolling.

**Who:** you, or a developer or freelancer **Time:** 1 to 3 hours

#### WHAT GOOD LOOKS LIKE



The price and the buy button are visible **without scrolling**.  
Illustration, not a real store

## Job 2 · Making the sale

### Show pay later on the product page

#### WHAT WE SAW

We did not see Klarna or Clearpay on your product page. Shoppers who would split the payment only find out at checkout, if at all.

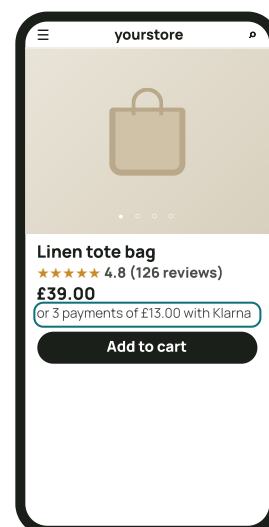
#### WHY THIS IS COSTING YOU SALES

A shopper deciding on your product page cannot see that splitting the payment is possible, so the price may feel too high right then.

#### DO THIS IN SHOPIFY

1. Open Settings > Payments and check whether Klarna is available to turn on in your payment provider, or install Klarna or Clearpay from the App Store.
2. Then open Online Store > Themes > Customize > a product page and add the provider's app block under the price, so the instalment amount shows on the product page, not only at checkout.

#### WHAT GOOD LOOKS LIKE



The **instalment amount** right under the price.  
Illustration, not a real store

#### HOW YOU WILL KNOW IT WORKED

Open a product on your phone. Under the price you should see something like 'or 4 payments of ...'.

**Who:** you    **Time:** 1 to 3 hours plus the provider's approval

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**Job 3** · The first few seconds

## Make your homepage load faster on phones

#### WHAT WE SAW

Google's speed test scores your homepage 38 out of 100 on a phone. The page makes a phone download 6.2 MB, and we look for under 2 MB.

#### WHY THIS IS COSTING YOU SALES

Those extra MB mean extra waiting on mobile data, so some visitors leave your homepage before they ever see a product.

#### DO THIS IN SHOPIFY

1. In Shopify admin, open Apps and remove any app you no longer use. Many apps keep loading code on every page even after you stop using them.
2. Open Online Store > Themes. If your theme says an update is available, update it (newer themes load faster).
3. Re-upload your biggest homepage and product images at no more than 2,000 pixels wide.
4. Ask your developer to load the first homepage image straight away and every other image only when the shopper scrolls to it.

#### HOW YOU WILL KNOW IT WORKED

Run your homepage through pagespeed.web.dev on a phone setting before and after. The phone score should go up and the page should feel faster on your own phone over mobile data.

**Who:** a developer or freelancer    **Time:** half a day to 2 days

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**Job 4** · Bigger orders    **WORTH TESTING**

# Test product suggestions on the product page

## WHAT WE SAW

The product page we checked does not suggest any other products. A shopper who came for one item leaves with one item.

## WHY THIS IS COSTING YOU SALES

This is worth testing on your store, because right now your product page gives no shopper a reason to add a second item.

## DO THIS IN SHOPIFY

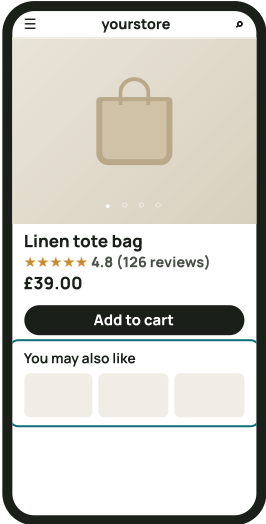
- 1. Open Online Store > Themes > Customize > a product page and add the 'Related products' (or 'Product recommendations') section.
- 2. For hand-picked pairs, use the Shopify Search & Discovery app to choose complementary products.

## HOW YOU WILL KNOW IT WORKED

Under your best seller, shoppers see other products that go with it.

Who: you    Time: 1 to 2 hours

## WHAT GOOD LOOKS LIKE



You may also like under the product.  
Illustration, not a real store

# Your store, stage by stage

Everything we checked (25 checks scored, 1 we could not check or that do not apply to you). "Worth a look" means we saw a sign of a problem but cannot be sure from outside your store; we will check it with you on the call.

## ● Getting found Good

**Why this matters for sales:** Shoppers search before they buy. If Google cannot read your store properly, it shows a competitor's product first and the click goes to them.

Google can read your prices, stock and sitemap, so your products can show up in search.

|                                    |               |      |
|------------------------------------|---------------|------|
| Price and stock readable by Google | Yes           | Good |
| Search result description          | 82 characters | Good |
| Sitemap for Google                 | Found         | Good |

## ● Ads that pay for themselves Good

**Why this matters for sales:** Ad platforms learn who to show your ads to from the sales your store reports back. If that link is missing, you pay for clicks from people who were never going to buy.

Meta and Google both receive your product views, so your ads can learn who buys.

|                                             |                  |      |
|---------------------------------------------|------------------|------|
| Meta (Facebook and Instagram) pixel         | Found            | Good |
| Google Analytics                            | Found            | Good |
| Product views reported to your ad platforms | Seen in our test | Good |

## ● The first few seconds Losing sales

**How this stops more sales:** Most of your shoppers are on a phone. If the page is slow or something blocks it, they go back to what they were doing, and that visit is lost before they see a single product.

Your homepage scores 38 out of 100 on a phone and weighs 6.2 MB, so visitors wait.

|                                                |                                                     |                 |
|------------------------------------------------|-----------------------------------------------------|-----------------|
| Real shoppers: how long the page takes to show | Google has no real-visitor timing for this page yet | Could not check |
| Google's speed test on a phone                 | 38 / 100                                            | Fix             |
| Homepage size                                  | 6.2 MB                                              | Fix             |
| Nothing blocks the page when it opens          | Clear                                               | Good            |

## ● Making the sale Losing sales

**How this stops more sales:** The product page is where the decision happens. Every extra scroll, missing photo or unanswered question gives the shopper a reason to wait, and most never come back.

Five photos and delivery times help, but the buy button is 1.6 screens down and no pay later is shown.

|                                                    |                  |              |
|----------------------------------------------------|------------------|--------------|
| Buy button visible without scrolling               | 1.6 screens down | Fix          |
| Buy button stays on screen while scrolling         | Not seen         | Worth a look |
| Product photos                                     | 5 photos         | Good         |
| Product video                                      | Not seen         | Worth a look |
| Pay later (Klarna or Clearpay) on the product page | Not seen         | Fix          |
| Delivery time shown near the buy button            | Shown            | Good         |

## ● Trust Good

**Why this matters for sales:** A new shopper does not know you yet. Without reviews, a clear returns promise and an easy way to ask a question, many decide it is not worth the risk.

Reviews, a returns promise, a linked policy and an easy way to ask a question are all there.

|                                                  |        |      |
|--------------------------------------------------|--------|------|
| Reviews or star ratings on the product page      | Shown  | Good |
| Returns or guarantee promise near the buy button | Shown  | Good |
| Returns policy linked                            | Linked | Good |
| Easy way to ask a question                       | Yes    | Good |

## ● Bigger orders Losing sales

**How this stops more sales:** Getting a shopper to add one more item costs far less than finding a new shopper. Without suggestions, bundles or a free delivery goal, most orders stay small.

A free delivery goal is shown, but the product page suggests no other items, so orders stay small.

|                                                      |          |                     |
|------------------------------------------------------|----------|---------------------|
| Suggestions for other products ("you may also like") | Not seen | <b>Fix</b>          |
| Bundle or multi-buy offer                            | Not seen | <b>Worth a look</b> |
| Free delivery goal shown                             | Shown    | <b>Good</b>         |

## ● Customers coming back Good

**Why this matters for sales:** Your past buyers are your cheapest sales. If you are not collecting emails, or your emails land in spam, you pay for every sale again from scratch.

You collect emails, use an email tool, and your email settings are correct, so you can bring buyers back.

|                                          |                  |             |
|------------------------------------------|------------------|-------------|
| Email sign-up on the homepage            | Found            | <b>Good</b> |
| Email marketing tool                     | Found            | <b>Good</b> |
| Email settings that keep you out of spam | Set up correctly | <b>Good</b> |

## What you are already doing well

- Google can read your prices, stock and sitemap, so your products can appear in search.
- Meta and Google both receive product views, so your ads learn from real interest.
- Your product page shows 5 photos, reviews, a returns promise and delivery timing.

## Your checklist

Print this page and tick each job off.

- ☐ **Move the buy button higher on phones** · you, or a developer or freelancer · 1 to 3 hours
- ☐ **Show pay later on the product page** · you · 1 to 3 hours plus the provider's approval
- ☐ **Make your homepage load faster on phones** · a developer or freelancer · half a day to 2 days
- ☐ **Test product suggestions on the product page** · you · 1 to 2 hours

## Next steps

**1. Your free 20 minute call.** Included with this report. We go through your jobs and answer your questions.

[Get your own report](#)

**2. Priority Fix Pack.** We do your top jobs for you and show you the before and after. Fixed price, agreed in writing after the call, and the cost of this report comes off it.

**3. Conversion Sprint.** For stores with steady traffic: a focused month on your product pages, checkout and offers, with the changes measured.

# For your developer

The same jobs, written for whoever builds your store.

## Job 1: Move the buy button higher on phones

On a phone, the 'Add to cart' button on your product page sits about 1.6 screens down, so shoppers must scroll before they can buy.

1. On mobile (390x844), the add-to-cart button should sit within the first screen of the product page.
2. Move the price, variant picker and add-to-cart above the description, tabs and badges in the product template.
3. Keep the main image first, but limit its height on mobile so the buy area is still visible.

## Job 2: Show pay later on the product page

We did not see Klarna or Clearpay on your product page. Shoppers who would split the payment only find out at checkout, if at all.

1. Integrate the market's BNPL provider and enable its on-site messaging widget under the product price, not just at checkout.

## Job 3: Make your homepage load faster on phones

Google's speed test scores your homepage 38 out of 100 on a phone. Your homepage makes a phone download 6.2 MB before it is complete. We look for under 2 MB, because every extra MB is extra waiting on mobile data.

1. Measure first: run PageSpeed Insights on the homepage and the main product page and note the largest items.
2. Serve images in WebP/AVIF at display size; preload and eager-load the LCP image, lazy-load everything below the fold.
3. Remove unused third-party scripts and apps; defer non-critical JavaScript.
4. Re-test the same pages and compare.

## Job 4: Test product suggestions on the product page

The product page we checked does not suggest any other products, so a shopper who came for one item leaves with one item.

1. Add a 'You may also like' / complementary products section to the product template, hand-picked for best sellers.

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How we checked: on 9 October 2026 we loaded your homepage and one product page (<https://yourstore.com/products/everyday-tote>) in a real browser set to a phone screen (iPhone size), from a test computer in France. A visitor from your own country may see a different language, currency or popup. Speed figures come from Google PageSpeed Insights and, where Google has enough data, from real Chrome users. We only read what any visitor can see; anything inside your checkout, your admin or behind a login is not checked. The score counts only the checks that apply to your store. Report reference SAMPLE.

Questions or feedback on this report? Reply to our email in Arabic or English, whichever you prefer.

One Bit Launch runs its own online stores, zamani and Coloring Palestine, and builds and fixes stores for other brands.